

Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

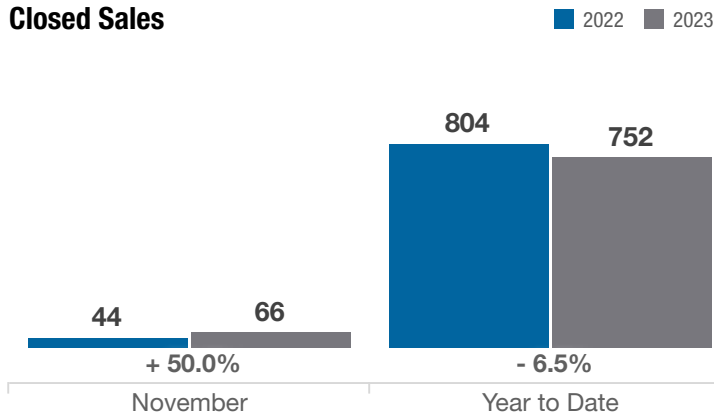


Union County

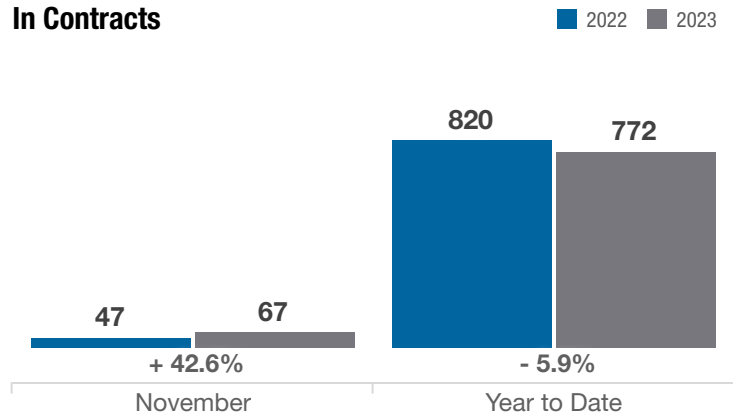
Key Metrics	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Closed Sales	44	66	+ 50.0%	804	752	- 6.5%
In Contracts	47	67	+ 42.6%	820	772	- 5.9%
Average Sales Price*	\$423,047	\$496,503	+ 17.4%	\$449,852	\$472,083	+ 4.9%
Median Sales Price*	\$372,000	\$400,887	+ 7.8%	\$389,000	\$409,750	+ 5.3%
Average Price Per Square Foot*	\$186.35	\$226.78	+ 21.7%	\$187.89	\$204.02	+ 8.6%
Percent of Original List Price Received*	99.6%	100.1%	+ 0.5%	100.9%	99.5%	- 1.4%
Percent of Last List Price Received*	99.1%	101.0%	+ 1.9%	101.8%	100.5%	- 1.3%
Days on Market Until Sale	33	22	- 33.3%	18	27	+ 50.0%
New Listings	55	63	+ 14.5%	921	886	- 3.8%
Median List Price of New Listings	\$349,900	\$531,900	+ 52.0%	\$389,900	\$424,950	+ 9.0%
Median List Price at Time of Sale	\$372,500	\$400,837	+ 7.6%	\$379,900	\$407,450	+ 7.3%
Inventory of Homes for Sale	103	110	+ 6.8%	—	—	—
Months Supply of Inventory	1.4	1.6	+ 14.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

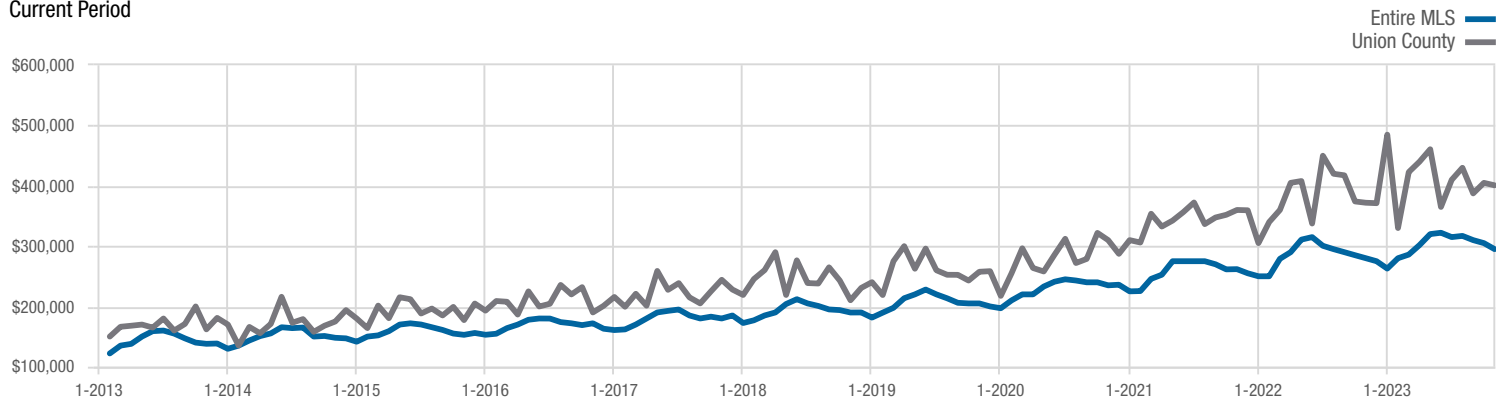


In Contracts



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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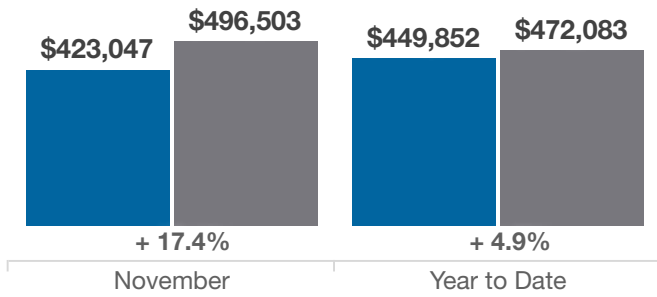
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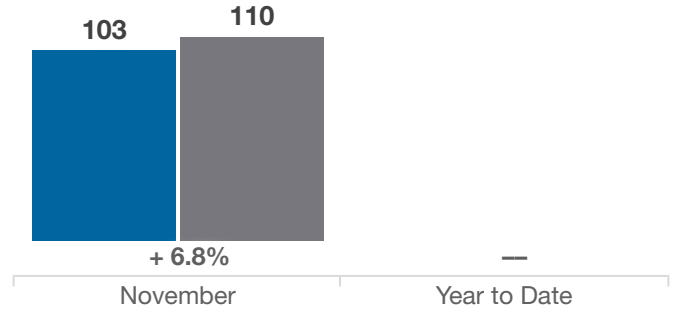
Average Sales Price

■ 2022 ■ 2023



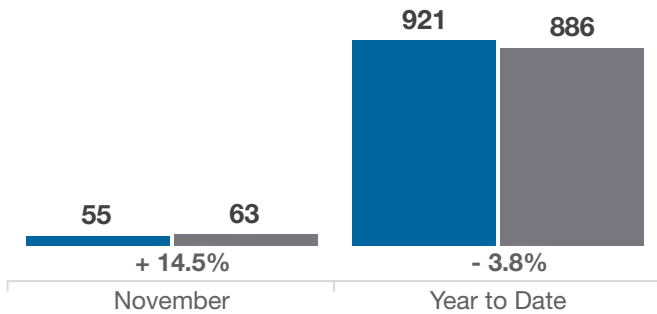
Inventory of Homes for Sale

■ 2022 ■ 2023



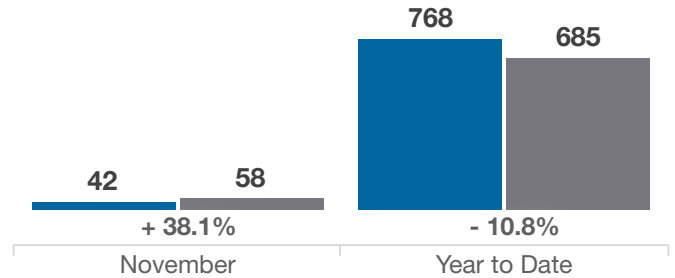
New Listings

■ 2022 ■ 2023



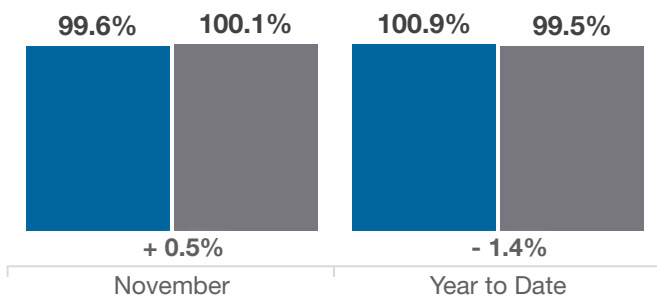
Single Family Sales

■ 2022 ■ 2023



Pct. Of Orig. List Price Received

■ 2022 ■ 2023



Condo Sales

■ 2022 ■ 2023

