

# Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



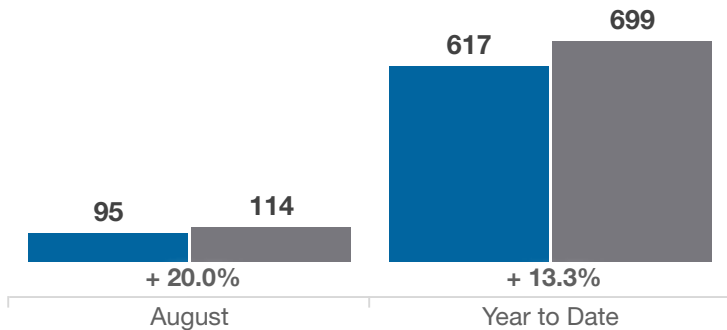
## Union County

Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Closed Sales	95	114	+ 20.0%	617	699	+ 13.3%
In Contracts	122	122	0.0%	695	764	+ 9.9%
Average Sales Price*	\$340,349	\$374,912	+ 10.2%	\$323,380	\$392,618	+ 21.4%
Median Sales Price*	\$272,000	\$336,500	+ 23.7%	\$272,995	\$335,000	+ 22.7%
Average Price Per Square Foot*	\$147.14	\$168.14	+ 14.3%	\$139.72	\$166.08	+ 18.9%
Percent of Original List Price Received*	99.0%	103.4%	+ 4.4%	97.6%	102.0%	+ 4.5%
Percent of Last List Price Received*	99.3%	103.6%	+ 4.3%	98.7%	102.4%	+ 3.7%
Days on Market Until Sale	27	11	- 59.3%	41	18	- 56.1%
New Listings	98	109	+ 11.2%	711	804	+ 13.1%
Median List Price of New Listings	\$309,900	\$377,500	+ 21.8%	\$297,990	\$349,900	+ 17.4%
Median List Price at Time of Sale	\$269,900	\$325,583	+ 20.6%	\$274,945	\$329,000	+ 19.7%
Inventory of Homes for Sale	102	80	- 21.6%	—	—	—
Months Supply of Inventory	1.3	0.9	- 30.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

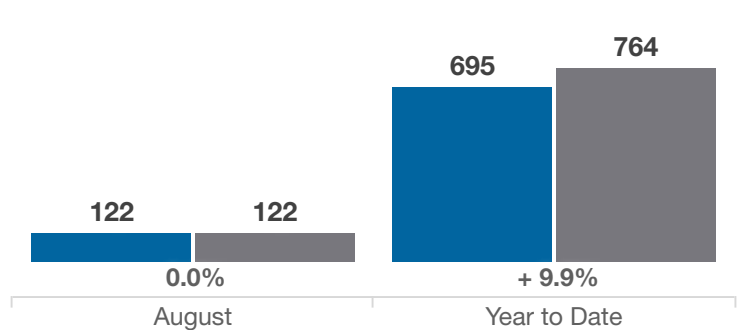
### Closed Sales

■ 2020 ■ 2021



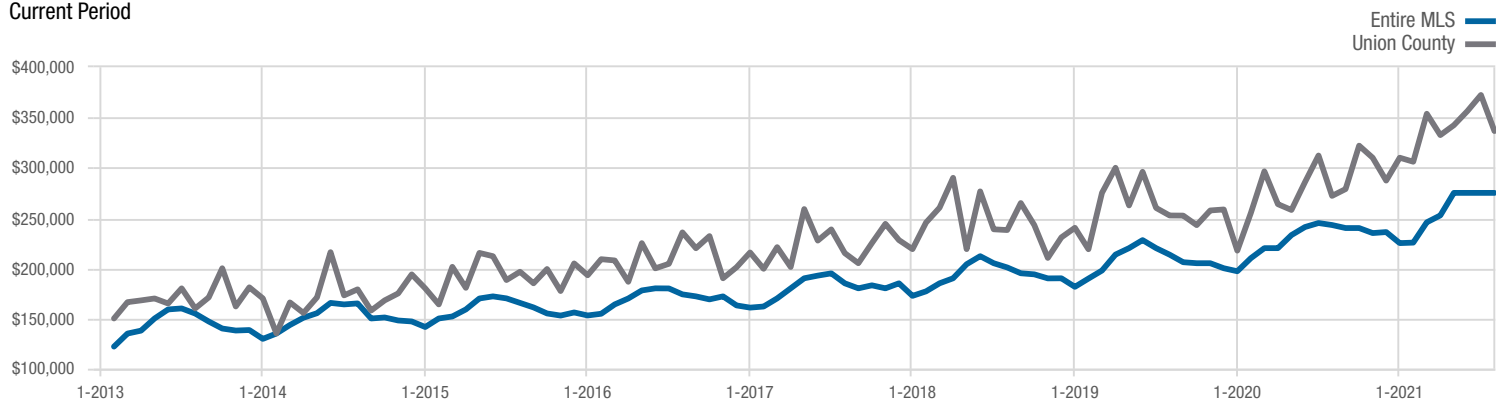
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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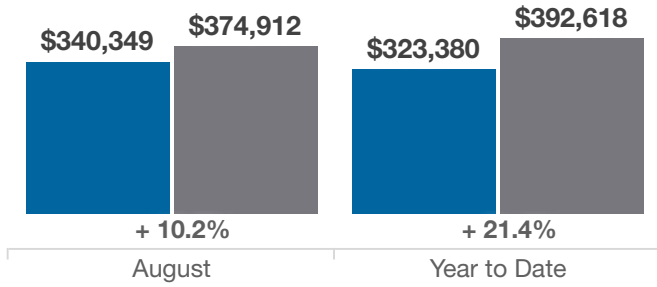
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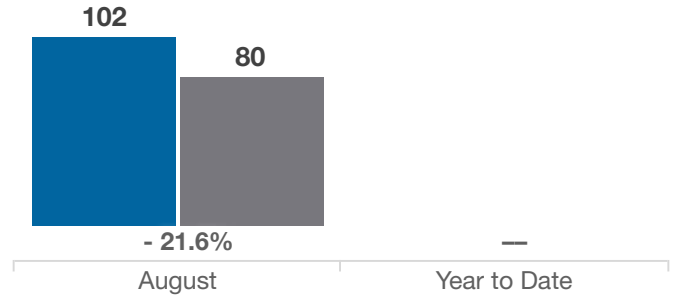
### Average Sales Price

■ 2020 ■ 2021



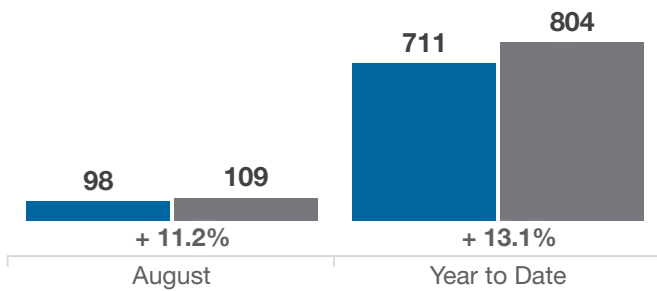
### Inventory of Homes for Sale

■ 2020 ■ 2021



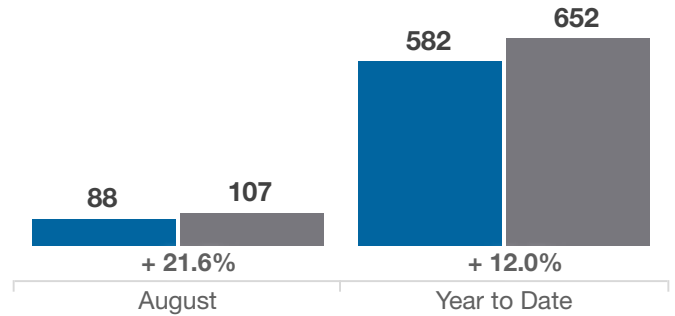
### New Listings

■ 2020 ■ 2021



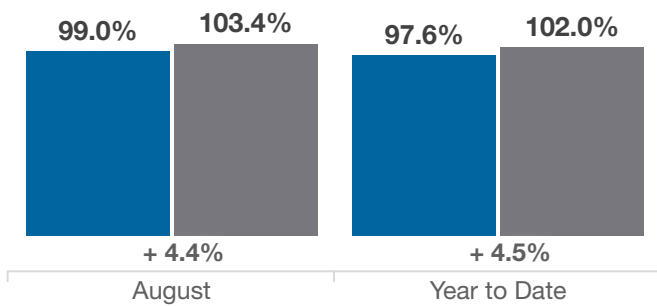
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

