

Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



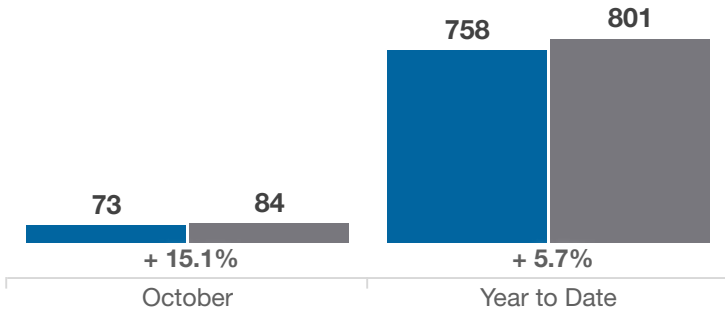
Union County

Key Metrics	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
Closed Sales	73	84	+ 15.1%	758	801	+ 5.7%
In Contracts	98	120	+ 22.4%	830	865	+ 4.2%
Average Sales Price*	\$281,636	\$338,241	+ 20.1%	\$314,983	\$326,101	+ 3.5%
Median Sales Price*	\$242,900	\$322,000	+ 32.6%	\$260,000	\$277,000	+ 6.5%
Average Price Per Square Foot*	\$149.49	\$145.57	- 2.6%	\$138.86	\$140.67	+ 1.3%
Percent of Original List Price Received*	96.6%	96.9%	+ 0.3%	97.3%	97.8%	+ 0.5%
Percent of Last List Price Received*	98.4%	99.5%	+ 1.1%	98.6%	99.1%	+ 0.5%
Days on Market Until Sale	34	37	+ 8.8%	41	39	- 4.9%
New Listings	93	108	+ 16.1%	956	910	- 4.8%
Median List Price of New Listings	\$265,000	\$299,900	+ 13.2%	\$279,900	\$298,750	+ 6.7%
Median List Price at Time of Sale	\$249,000	\$317,461	+ 27.5%	\$264,900	\$279,900	+ 5.7%
Inventory of Homes for Sale	173	106	- 38.7%	—	—	—
Months Supply of Inventory	2.3	1.3	- 43.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

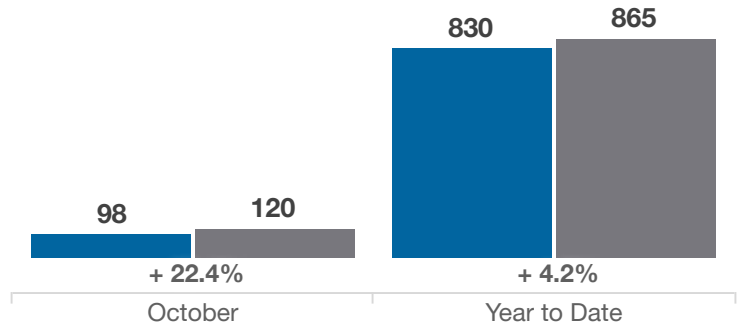
Closed Sales

■ 2019 ■ 2020



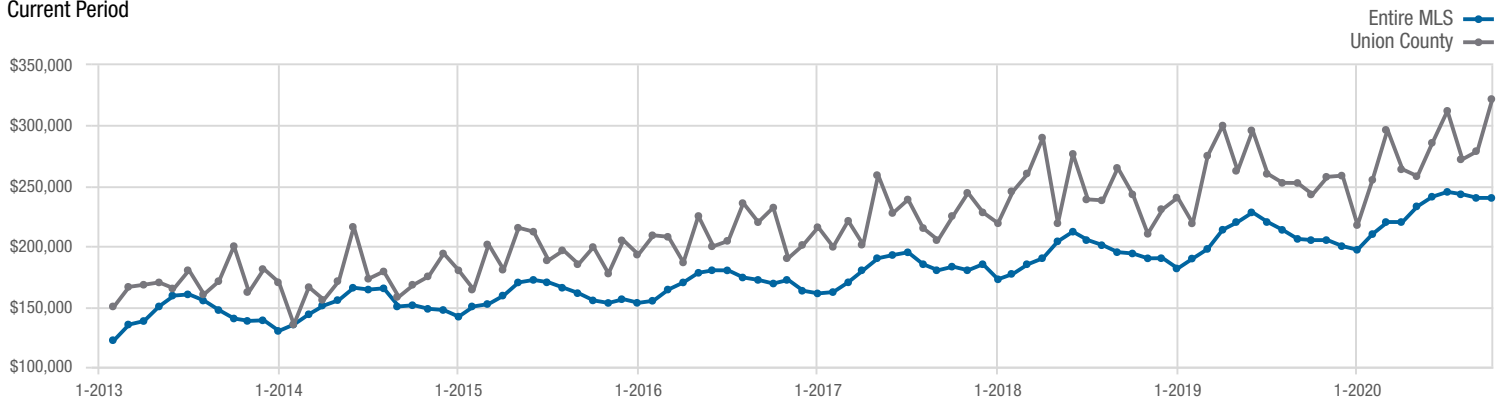
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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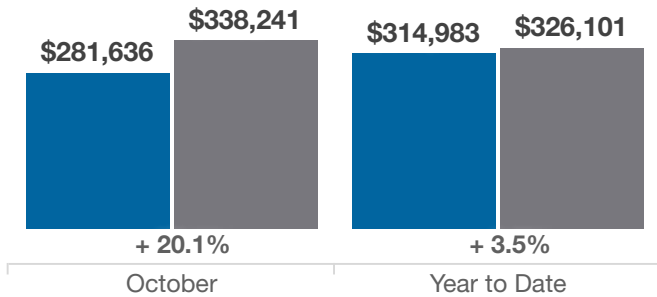
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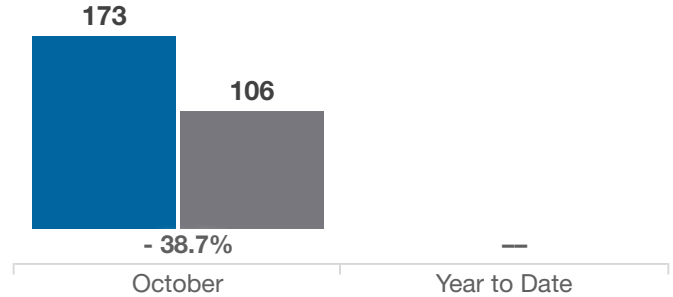
Average Sales Price

■ 2019 ■ 2020



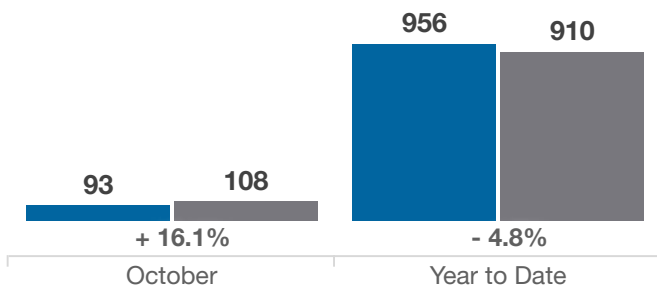
Inventory of Homes for Sale

■ 2019 ■ 2020



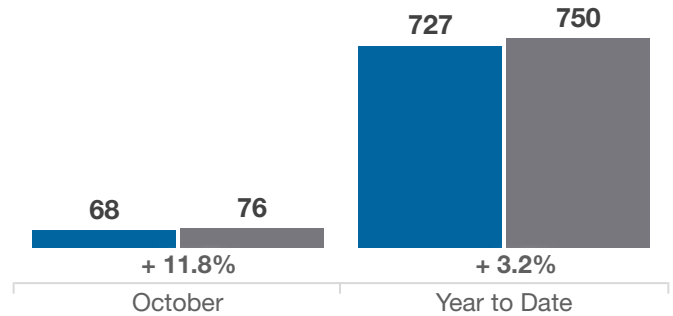
New Listings

■ 2019 ■ 2020



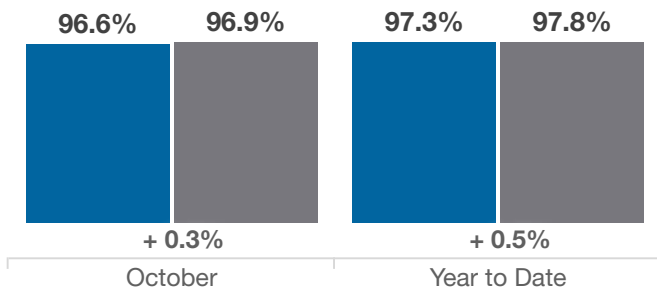
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

